

# Sumner County Board of Education

Scott Langford, Ed. D.  
Director of Schools  
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## BID MINUTES 20230913-02 Camera's

Sealed bids were opened on September 13, 2023 at 10:00 a.m. at the Larry Riggsbee Support Services Building, 1500 Airport Road, Gallatin, TN 37066-2472.

Present for the bid opening were:

Chris Harrison	Sumner County Board of Education
Janice Wright	Sumner County Board of Education
Bob Cotter	Sumner County Board of Education

Bid responses were received from the following proposers:

Integrated Office Solutions Inc.  
531 Forest Parkway, Suite 220  
Forest Park, GA 30297

B&H Foto & Electronics Corp  
DBA B&H Photo Video  
430 9<sup>th</sup> Avenue  
New York, NY 10001

Ellipse Security Inc.  
8933 Western Way, Suite 6  
Jacksonville, FL 32256

Hypertec USA, Inc.  
1753 East Broadway Road  
STE 101514  
Tempe, AZ 85282

	Item No. 1	Item No. 1B	Item No. 2	Item No. 3	Item No. 4	Item No. 4B	Item No. 5	Item No. 5B	Item No. 5C	Item No. 6	Item No. 7	
	Fixed Dom Network Camera	Fixed Dome Network Camera	Fisheye Fixed Dome Camera	PTZ Camera	Outdoor Wall Mount	Indoor/Outdoor Wall Mount	Network Video Recorder - 128	Network Video Recorder - 256	Network Video Recorder - 64	Video Technology Management Platform	Internal Hard Drive	
Integrated Office Solutions, Inc.	\$ 136.00	\$ 207.00	\$ 635.00	\$ 907.00	\$ 31.00	\$ 32.00	\$ 6,919.00	\$ 8,701.00	\$ 3,158.00	\$ 7,127.00	\$ 237.00	
B&H Foto & Electronics Corp.	\$ 104.95	\$ 159.95	\$ 489.95	\$ 699.95	\$ 22.95	\$ 23.95	\$ 5,149.95	\$ 6,479.95	\$ 2,349.95	\$ 25,498.00	\$ 246.00	10% off List Price
Ellipse Security Inc.	\$ 107.00	\$ 161.00	\$ 492.00	\$ 698.00	\$ 25.00	\$ 25.00	\$ 4,999.00	\$ 6,297.00	\$ 2,289.00	\$ 15,329.00	\$ 186.00	70% off MSRP
Hypertec USA Inc.	\$ 148.89	\$ 211.89	\$ 675.81	\$ 916.38	\$ 24.73	\$ 38.14	\$ 7,044.65	\$ 8,820.14	\$ 3,190.14	\$ 25,429.54	\$ -	